Envisage Exhibition Essentials

We know there's a lot to think about once you've made the decision to exhibit at a show. Planning ahead means that you'll get the most out of exhibiting, so use our Exhibition Essentials Checklist to make sure that nothing gets forgotten.

	Deadline	Ordered / Ready
Display stand elements Posters Roller banner/Pull-up Pop-up Literature racks		
Lighting		
Audio-visual equipment		
Furniture		
Stand electrics		
Staff - Do you need extra experienced, professional temporary staff?		
Promotional literature Brochures Fliers Postcards Leaflets		
Branded stationary Enquiry pads Note pads Pens Business cards		
Prize draw Entry forms (postcard format works well and can be left on tables in cafes at the exhibition venue, don't forget to include your stand number) Posters to promote		

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Online activity Link to show website		
Links to show via social media		
Social media updates about exhibiting (with stand number)		
Online promotion of show prize draw (if running)		
PR		
Communicate special show offers/competitions to		
organisers PR team		
Direct marketing		
Mail to database highlighting presence at show (include		
your stand number)		
Emails to database in lead-up to show highlighting		
presence, offers, competitions etc. (with stand number)		
Approach the organisers about running a seminar or giving		
a presentation as part of the show's programme		
Order promotional giveaways – make them relevant, useful		
and ensure that they reflect your brand values		
Plan your exhibition "uniform" (i.e. branded clothing,		
similar colours) + comfortable shoes		
Set up meetings in advance with key clients, potential		
customers, the press etc.		
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Practice putting up your stand before you get to the show		
Pack an Exhibition Essentials box with		
Marker Pen		
Sticky tape		
Double-sided tape		
Post-it notes		
Elastic bands		
Stapler		
Paper clips		
Highlighters		
Plastic wallets		
Scissors		
Paracetamol & Ibruprofen		
Plasters		
First Aid kit		
Mints		
Bottled water		
Energy bars		
Tissues		
Book travel to the show and think about transporting your		
stand literature, display etc.		
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