

September 202 ISSUE 32

DARE WE USE THE 'C'WORD ALREADY? TEG Talks!

EXHIBITIONS are back!

| ENVISAGE PROMOTIONS - FOR ALL YOUR PROMOTIONAL NEEDS



nor

If you want Santa Claus to come to a town near you, don't forget to book him!

SANTA CLAUS IS COMING TO TOWN...

by Nichola Clydesdale

Dare we use the 'c word already? It's true, Christmas Day is in less than 100 days' time and Santa Claus is sure to be coming to a town near you, but only if you book him!

This year has seen an unprecedented demand for pre Christmas visits from the guy in the red suit, with some calls and booking confirmations being made as early as June and July!

Our fabulous Santa's, often accompanied by some of our festive elves and angelic fairies, cover the whole of the UK. Working with leading high street stores including John Lewis' and Next, the NSPCC, many zoos and even airlines and airports, hiring a Father Christmas is no longer just about children having all the fun!

Hiring a Santa doesn't have to be for a set duration either. Whilst many of our Santa's are booked out for shopping centre grottos, from late November until the big day itself, other Santa's have made guest appearances at one off events and office parties!

Not to be left behind, Father Christmas himself has embraced technology and we can even organise a Zoom call on his behalf!

Perfect for letting your staff know just how much you've appreciated them during these last two years, why not surprise your staff this Christmas with a little magical help from Envisage, the UK's no. 1 Santa agency.

"Surprise your staff this Christmas with a little magical help from Envisage Promotions!"

| ENVISAGE PROMOTIONS - FOR ALL YOUR PROMOTIONAL NEEDS

66 For the last two months, Envisage Promotions has been providing the city of London with string quartets, jazz bands and singers to welcome everyone back! ??



RECENT JOBS THIS SEPTEMBER INCLUDE:

- Car park marshals for a school open day
- Costume performer for the game of

Monopoly

- Actors for school safety tour
- Security staff at weddings
- Flyering staff to attract people onto an exhibition stand

- Actors for a training conference
- Master of ceremonies for a virtual book launch
- Exhibition sales staff to promote a coffee brand
- Father Christmas for freshers week in
 September
- Covid control marshals
- City of London entertainment

WHAT'S COMING UP!

HALLOWEEN!

Talking of being frightened, with Halloween just around the corner, is your business in need of extras or actors to perform at your spooky event.

2

ABBA VOYAGE

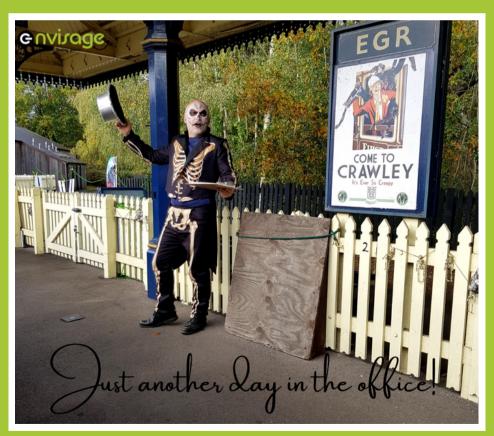
It's no surprise that ABBA Voyage has become such a hot topic over these last few weeks, with a frenzy to buy tickets to see the band, albeit virtually.

3

UEFA CHAMPIONS LEAGUE

Considered one of the most prestigious football tournaments, the UEFA Champions League started earlier this month.

Like the delayed EURO 2020 tournament, Envisage Promotions has been called upon to supply staff including people to marshal, along with promotional and hospitality staff.





EXHIBITIONS ARE BACK!

by Nichola Clydesdale

If you read our August newsletter, you will have seen that the events industries, and in particular exhibitions are well and truly back in full swing!

It's been a pleasure to help so many of you with temporary hospitality and sales staff for your exhibitions during these last few weeks. Like all our work, our exhibition and events jobs have been diverse.

As well as providing ongoing staff to ensure these events and exhibitions run smoothly and are covid compliant, we've been busy promoting a coffee brand on an exhibition stand. We've also recently supplied flyering staff to raise brand awareness and attract people onto the client's stand, and even staff to steward at a dogs Olympics event.

It's been so good to be active at these types of events, as providing staff for exhibitions is something that we both love to do, and 'do really well'.

Whilst the calls just keep on coming to assist at events such as these, if you do require the support from specialist temporary staff, we currently have over 30,000 staff on our books, so we're almost guaranteed to be able to help, however urgent or last minute the request!

"Jemima Toms has been amazing on the British Motor Show stand. She is really proactive, friendly and knowledgeable and has been a delight to work with, so thank you."

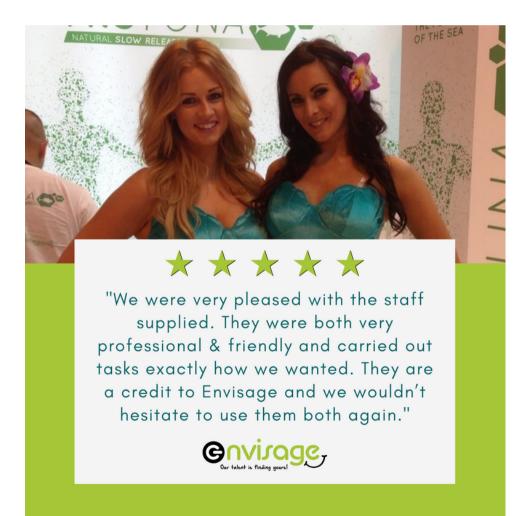
Kerry, Tonic Collective

28% of trade show exhibitors start planning their marketing less than four weeks before the show! Our services aren't just limited to providing interfacing or promotional staff either – we also have staff on our books whose specialist areas include data capture, field marketing and lead generation.

These types of marketing might be something that you haven't considered before, but they can pay dividends, especially at an exhibition.

- It is believed that 81% of trade show attendees have the authority to make purchasing decisions.
- 46% of attendees attend only one trade show per year, so capturing their data is of paramount importance.
- The average trade show attendee spends 5.5 hours at a live event such as a trade show, so they'll be glad of any refreshments offered on your stand!

Don't panic! Help is at hand in the form of Envisage Promotions, so be sure to give us a call and let us be the paracetamol to your exhibition headaches!



- 81% of exhibitors use email to follow up their trade show leads, but have you got the staff to capture these leads?
- 76% of exhibitors say that their event is integrated with their other marketing campaigns, another reason to capture quality leads.
- 22% of trade show exhibitors start planning their marketing around 4 months before the show, whilst 28% leave themselves only four weeks!

NICHOLA'S TOP TIP FOR EXHIBITORS

Attending a show as an exhibitor can be a costly exercise, so be sure to leave adequate time to promote your business properly in the run up to the event or exhibition.

But remember, help is always available too!